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ANTONIO DE LISI

Counsel

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Areas of Practice

Energy, Oil, Gas & Electricity
Infrastructure and Project Finance
Corporate
Corporate Finance

About

Antonio is counsel at the firm and has 15 years of experience in cross-border and domestic energy and infrastructure development and finance transactions, financings and mergers and acquisitions.

His practice is focused on the representation of private and public sector entities in cross-border and domestic energy, joint venture and project development transactions, including in connection with the structuring of and participation in public tenders for major energy and infrastructure projects and the negotiation of joint venture and other investor agreements, commercial supply and off-take agreements, operating agreements, engineering, procurement and construction contracts and other project development agreements. He also routinely advises clients on cross-border and domestic financing transactions, including project, corporate, trade and structured financing.

Antonio's practice also encompasses regulatory matters related to the ongoing operation of energy projects, including day-to-day advice to major international fuel retailers with operations in Mexico. As part of his experience in the energy sector, he has assisted clients in projects involving the development of power generation projects, marine terminals, FPSOs, offshore platforms and jack-ups, crude upgrading and refining assets, and gas projects. He has advised clients in power projects awarded based on auctions called by the National Center for Energy Control (CENACE).

His recent experience includes acting as counsel to a Mexican oil company in a series of senior

secured structured financings to fund the acquisition of two offshore jack-up drilling units with a combined value in excess of USD $400 million; he also advised on a portfolio of onshore drilling rigs with a combined value of USD $145 million, and two modular drilling units for the development of offshore activities with a combined value of USD $200 million, as well as in the negotiation of the related EPC contracts. Antonio also advised clients in mergers, acquisitions and other strategic investments and transactions in the tourism sector.

Experience

- Represented a subsidiary of Chevron Corporation in connection with the negotiation and execution of a long-term terminal services agreement with an affiliate of Infraestructura Energética Nova, S.A.B. de C.V. for the storage of gasolines and diesel in a new USD$130 million refined products terminal in the State of Baja California in northern Mexico, and in related agreements for an option to acquire an equity participation in the terminal, as well as in connection with a separate a long-term terminal services agreement in another new maritime terminal to be built by IEnova in the API of Topolobampo, Mexico

- Represented PEMEX Exploración y Producción in a series of senior secured structured financings to fund the acquisition of two offshore jack-up drilling rigs with a combined value in excess of US$400 million, a portfolio of onshore drilling rigs with a combined value of US$145 million, and two modular drilling units with a combined value in excess of US$200 million, as well as in the negotiation of the related EPC and acquisition contracts

- Represented Bancomext in a number of matters, including a US$53 million senior secured and VAT financing for the development of hotel project in Mexico, the development of a multimillion master loan guarantee program and factoring and receivable-based financings

- Represented a sponsor and the project company in a US$4 billion project financing covered by export credit insurance provided by Asian financial institutions to finance a capital expenditure program aimed at increasing the production levels in an oil field, as well as in related joint venture, offtake and EPC matters related to such project

- Represented an energycompany in the refinancing of its senior secured credit facilities with an aggregate of US$1.8billion senior secured revolving and term credit facilities and a 144A/Regulation S offering of US$300 million senior secured notes

- Represented Grupo Posadas in a liability management and refinancing transaction with Citigroup Global Markets, J.P. Morgan Securities and Merrill Lynch, Pierce, Fenner & Smith consisting of a Rule 144A/Regulation S capital markets offering of US$350 million Senior Notes listed on the Luxembourg Stock Exchange and a concurrent tender offer for any and all of its existing Senior Notes

- Represented an oil and gas company and affiliates thereof in a number of high-value and complex transactions, including a US$2 billion project financing, the billion dollar sale of its interest in a refining joint venture, a US$1.6 billion credit facility, a billion dollar crude oil and refined products forward sale financing, the restructuring of an aggregate of US$4 billion in bank and bond project financings of 4 joint ventures, as well as in project development, joint venture and other commercial transactions with several leading international oil companies

- Represented a major international company in the development of its network of branded fuel retail stations in Mexico, including with respect to the migration of approximately 200 retail stations to such brand

- Represented a US sponsor in the long-term lease for re-designing and re-commissioning a refinery, storage facilities and a maritime terminal

Awards & Recognitions

Energy and Natural Resources next generation partners, The Legal 500

Energy & Natural Resources recommended, The Legal 500

Projects & Infrastructure rising star, The Legal 500

Projects & Infrastructure recommended, The Legal 500

Banking & Finance recommended, The Legal 500

Corporate and Mergers and Acquisitions law recognized lawyer, Best Lawyers

Energy recognized lawyer, Best Lawyers

Project Finance and Development practice recognized lawyer, Best Lawyers

Education

Master of Laws (LL.M.), Columbia University, Law School, New York, United States

Law degree (J.D. equivalent) with honors, Instituto Tecnológico Autónomo de México, Mexico City, Mexico

Languages

Spanish

English

French

Italian