



LUIS MANCERA DE ARRIGUNAGA

Partner

Telecommunications, Administrative and Regulatory Law Expert

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About

Luis is a partner at Gonzalez Calvillo and leads the administrative, constitutional, tax litigation and financial and telecom regulation practices at the firm. Specialized in government negotiation, high level administrative litigation, compliance, AML, government procurement and boutique tax issues. In 2020, he was elected member of the firm's Compensation Committee.

Throughout his career, Luis has acquired in depth experience both in the public and private sectors, enabling him to have a full and comprehensive knowledge of the financial and telecom industries, as well as governmental and tax regulation.

Luis specializes and has been involved in complex cases related to constitutional litigation, constitutional relief proceedings (amparo), telecommunication disputes and constitutional controversy procedures, several of them creating groundbreaking precedents decided by the Mexican Supreme Court of Justice.

Prior to joining the firm, Luis held various high-level positions in the public and private sectors, including serving as General Counsel (Chief Tax Prosecutor) of the Ministry of Finance, where he worked in Constitutional, Administrative and Tax Litigation and tax fraud matters, as well as Chief of the Banking and Savings Unit at Mexico's Ministry of Finance. In these capacities, Luis became Mexico's representative before the Financial Action Task Force and supervised the Financial Intelligence Unit.

“All the experience one could hope for,” Chambers and Partners

Luis also acted as counsel to Mexico's Federal Administration in matters of constitutional, governmental, administrative, tax, budgetary, financial, and public debt law.

Moreover, he was member of the governing bodies of the National Banking Commission (CNBV), the National Insurance and Bonding Commission (CNSF), the Bank Savings Protection Institute (IPAB) and the National Retirement Savings Commission (CONSAR).

His private sector experience includes working as Vice President of Legal and Regulatory Telecom Affairs at Grupo Televisa where he oversaw several M&A transactions in the cable sector, allowing Televisa to obtain an important market share therein; and Chief Legal and Regulatory Officer at Avantel where he acquired in depth experience in the telecommunications sector.

Given his impressive background and experience, Luis actively advises on a wide range of matters related to new laws and regulatory proposals, government procurement processes and authorizations, among other highly regulated procedures.

Experience

- Assisted the Mexican Development Banks, as well as international suppliers of telecommunications services, through the analysis of regulatory, constitutional and telecommunications aspects, that allowed such parties to understand the associated risks, the constitutional limitations and restrictions of the Red Compartida Wholesale project (Red Compartida), considering the type of regulated services and the national assets involved, in order to enable them to achieve the necessary corporate actions to structure the financing in favor of the project developer.
The Red Compartida project was selected Best Loan (LATAM) and Best Infrastructure Financing in Mexico by Latin Finance for the 2017 Project & Infrastructure Finance Awards, Latin America Telecoms Deal of the Year by IJ Global (Euromoney), and shortlisted for Project Finance Deal of the Year by IFLR for the 2018 Americas Awards
- Defense in the constitutional relief proceeding (amparo) of a major telecommunications company for a fine of approximately \$ 400 million Pesos for breaches to the regulations regarding service quality plans
- The concentration procedure of the subsidiaries of Grupo Televisa, Cablemas, Cablecom, and other cable companies

Areas of Practice

- [AML, Anti-corruption and Compliance](#)
- [Constitutional and Administrative Litigation](#)
- [Consumer Protection](#)
- [Information Technology](#)
- [Telecommunications and Broadcasting](#)
- [Government Procurement and Public Bids](#)
- [Banking and Finance Regulation](#)

Awards & Recognitions

Education

Master of Arts in Law and Diplomacy, The Fletcher School, Medford, Massachusetts, United States

Diploma in Tufts University, Boston, Massachusetts, United States

Law degree with the highest honors (suma cum laude – J.D. equivalent), Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico

Memberships

Former member of the governing bodies of the National Banking and Securities Commission, National Insurance and Bonding Commission and the Bank Savings Protection Institute

He has been member of the board of directors of several telecom companies, including Innova (SKY México), Cablevisión and Cablemás

Languages

Spanish – English

