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CRISTINA MASSA

Partner

Antitrust and Competition expert

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About

Cristina is specialized in Antitrust and Competition matters and has 20 years of experience in Mexico and abroad, both in the public and private sectors, in areas ranging from corporate transactions and capital markets, to economic and administrative law, including antitrust.

Counsels and represents major public and private companies and investment funds participating in the Mexican market. Her experience includes handling merger control procedures, design and implementation of strategy, compliance and training programs for major companies, lobbying, and advice and representation of clients in investigation proceedings (cartel behavior, abuse of dominance and barriers to entry, including applications to the leniency program).

> "highly recommended by clients, who highlight 'her vast experience and knowledge in competition matters."
> Chambers and Partners

She is a former Commissioner of the Mexican Antitrust Commission and held other high-ranking positions as a public official in Mexico. She also worked in private practice abroad (Cleary Gottlieb, in their New York and Hong Kong offices) and in Mexico at Protego (now Evercore Partners).

Cristina Massa has obtained in-depth understanding of competition and antitrust matters affecting private companies after having handled and decided cases as a regulator, participated in the design and implementation of public policies as a public servant, acted as a consultant, and having had direct exposure to domestic and multi-jurisdictional transactional experience.

She is admitted to practice in Mexico and New York.

Experience

- DuPont in the US$130 billion global merger with The Dow Chemical Company
- DuPont in its US$1.3 billion sale of crop protection assets to FMC in exchange of the transfer of FMC's health nutrition business
- Macquarie Capital and Techint, as sponsors, in the highly complex US$1.2 billion acquisition, development and project financing of the landmark 907MW Norte III power plant in Mexico, which will generate power for the Mexican Federal Electricity Commission pursuant to a 25-year PPA. This transaction was

named LATAM Power Deal of the Year by Project Finance International (Thompson Reuters) and Latin America Power Deal of the Year by IJ Global (Euromoney), as well as shortlisted Project Finance Deal of the Year for Latin Lawyer's 12th Annual Deal of the Year Awards

- IFM Investors in the US$2.6 billion global acquisition of OHL's infrastructure concessions subsidiary
- IFM Investors with OHL Concesiones in the launching of the US$1b Public Offer in the Mexican Stock Exchange to acquire 100% of OHL México public shares.
- Allergan plc, in the US$40.5 billion sale of its generics business, to Teva Pharmaceutical Industries, Ltd.
- IFM Investors in the acquisition of a 24.99% stake in Organización de Proyectos de Infraestructura, a wholly-owned subsidiary of OHL México, for an amount of Pesos $8,777 million (approximately US$600 million). OPI owns Concesionaria Mexiquense, the holder of the Circuito Exterior Mexiquense 110 km toll-road in the State of Mexico
- SixSigma Networks México (KIO Networks) in the US$450 million acquisition of 100% of the capital stock of MetroNet, positioning KIO Networks as the preeminent infrastructure IT service provider in Mexico. First transaction requiring antitrust regulatory approval both from Cofece and Ifetel
- Rotoplas, a major water solutions publicly traded Mexican company, in its US$100 million acquisition of Soluciones y Tratamiento Ecológico, S.A. de C.V., (SYTESA), a water treatment plant business.
- Strategic advice in competition matters for major companies and business organizations including 3M, American Airlines, Amports, CANIPEC, Cementos Chihuahua, Gentera, Global Via, Google, Hidrosina, HBO, Red Bull, Rotoplas y Prysmian

Areas of Practice

Antitrust

Awards & Recognitions

Gender Diversity Lawyer of the Year, Chambers Diversity & Inclusion

Antitrust leading individual, The Legal 500

Competition/Antitrust ranked lawyer, Chambers and Partners

Antitrust & competition, Latin Lawyer 250

Competition/Antitrust, Expert in the field, Who's Who Legal

Investigations, Expert in the field, Who's Who Legal

Competition / Antitrust Law recognized lawyer, Best Lawyers

Woman in Antitrust 2016, Global Competition Review, a Law Business Review publication

Education

LL.M, Masters Degree, Harvard Law School, Cambridge, Massachussetts, United States where she attended as a Fulbright Scholar

J.D. with honors (law degree equivalent), Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico

Academia

Has regularly taught courses both at undergrad and graduate levels related to her areas of expertise since 2003 at ITAM, CIDE and IPADE.

She participates on a yearly basis since 2013, as a mergers expert speaker in the Competition Seminar organized by the Supreme Court, the Federal Competition Commission (Cofece), the International Chamber of Commerce (ICC) and Universidad Panamericana, as well as in Pemex's Jornadas Juridicas in 2014 and 2015, where she has participated as expert speaker for matters related with competition and antitrust issues in the oil & gas sector.

Memberships

New York Bar (1st Department)

American Bar Association (ABA)

Advisory Board of the Programa Interdisciplinario de Regulación y Competencia Económica (PIRCE), a competition and regulation think tank

Center for U.S. and Mexican Law at the University of Houston, Board member

Abogadas MX

Founder and manager of Mujeres Trabajando, an on-line community of professional women devoted to networking and information sharing, with over 3,500 members to date

Asociación Nacional de Abogados de Empresa, Colegio de Abogados (ANADE - National Corporate Counsel Association)

Languages

Spanish – English

Publications & collaborations

Doing Business Guide 2019, Mexico Chapter published by Chambers and Partners

Speaker in Competition Seminars organized by the Supreme Court, the Federal Competition Commission (COFECE), the International Chamber of Commerce (ICC) and the Universidad Panamericana

She is often invited to participate as speaker in local and international forums, as expert in her practice area.

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