



JOSE IGNACIO RIVERO

Partner

Lawyer with a strong corporate and transactional practice

jrivero@gcsc.com.mx

Areas of Practice

Corporate Finance

Mergers and Acquisitions

Capital and Debt Markets – Securities

Banking and Finance Regulation

Private Equity and Fund Formation

Additionally, he serves in the board of directors of several companies, including Aleatica, a public company with a major participation in the Mexican toll-road infrastructure sector; Tarjetas del Futuro, the financial entity of Rappi in Mexico; Crédito Maestro, one of the biggest players in the non-banking payroll credit industry in Mexico; and Resuelve tu Deuda, a pioneer Fintech and key player in the Mexican credit repair business with operations in Europe and Latin America. José Ignacio Rivero also served in the board of directors of SiSNova, an insurance company.

About

José Ignacio is managing partner of the firm. He has over 15 years of experience providing legal and business advice to domestic and foreign clients, actively representing individuals and companies from a wide range of sectors, in multi-million local and cross-border transactions.

"He is a very good lawyer with very strong legal reasoning; you can negotiate with him as he is pro-deal." Chambers and Partners

Experience

- Counsel to Rappi, one of the largest e-commerce companies worldwide and the first Unicorn in Latin America, in its US\$400 million joint venture with Banorte, one of the largest banks in Mexico. Through this joint venture, a new entity that will seek to become the largest electronic bank in Mexico was incorporated
- Counsel to IFM, an Australian global funds manager, in the US\$2.6 billion global acquisition of OHL's infrastructure concessions division, as well as in the mandatory acquisition tender offer launched in the Mexican Stock Exchange as a result of the global acquisition, for 100% of the public shares of OHL's Mexican subsidiary. *This transaction was bestowed with the "Private Equity Deal of the Year" award by Latin Finance*
- Counsel to Grupo Proeza, a leading international consortium that owns Metalsa, Citrofrut, Astrum, and Areya, in the subscription of a 22% equity interest in Ainda, the manager of the CKD Ainda, as well as in the

implementation of an investment trust to be used as the sole co-investor of the CKD Ainda

- Counsel to Nokia and Huawei, in the structuring of a US\$18 billion financing to Altan Redes, the multinational consortium in charge of the design, construction, operation and maintenance of one of the largest telecommunications project in the history of México "Red Compartida". *This transaction was bestowed with the "Best Loan (LATAM)" and "Best Infrastructure Financing: Mexico" awards by Latin Finance*
- Counsel to Magenta in its US\$1 billion tender offer for, and acquisition of 42% of the public shares of OHL Mexico, one of the most relevant transport infrastructure operators within the metropolitan area of Mexico City
- Counsel to Metalsa, one of the leading suppliers of structural components for the automotive light vehicle and commercial vehicle markets in North America and Brazil, in its debut US\$300 million 144A/Reg.S. offering, as well as in the amendments to the indenture thereto
- Counsel to the shareholders of Resuelve tu Deuda, a Mexican financial restructuring and credit repair business, and such entity, in the acquisition of the stakes thereof by institutional investors Vulcan, the multi-billion dollar investment arm of Microsoft co-founder and philanthropist, Paul Allen; Freedom, a financial entity focused on consumer finance; and DILA Capital, a private equity fund with focus in the entrepreneurship sector; as well as with the negotiation and implementation of its debt with Alloy Merchant Partners, a cross-border financial company with operations in Mexico and the United States
- Counsel to the shareholders of Crédito Maestro, one of the largest companies in the growing payroll deduction financing industry in Mexico, in the acquisition by Crédito Real of a significant minority position in Crédito Maestro, as well as in multiple renegotiations of the joint venture documents since the implementation of the acquisition. We also counseled Crédito Maestro in all its financing activities with Crédito Real

Awards & Recognitions

Banking and Finance ranked lawyer, Chambers and Partners Global and Latin America Guides

Corporate/M&A ranked lawyer, Chambers and Partners Global and Latin America Guides

Banking & Finance leading lawyer, The Legal 500

Capital Markets key partner, Latin Lawyer 250

Highly regarded lawyer in Banking and Finance, M&A and Private Equity by IFLR 1000

Banking and Finance recognized lawyer, Best Lawyers

Education

Master of Laws (LL.M.), School of Law of Northwestern University, Chicago, Illinois, United States

Business Administration, Kellogg School of Management of Northwestern University, Illinois, United States

Law degree (J.D. equivalent), Escuela Libre de Derecho, Mexico City, Mexico

Academia

Mr. Rivero taught the first course of Roman Law at the Escuela Libre de Derecho, one of the most prestigious law schools in Mexico

Memberships

International Bar Association (IBA)

National Corporate Counsel Association (Asociación Nacional de Abogados de Empresa, Colegio de Abogados - ANADE)

Abogadas MX - member and mentor

Publications & Collaborations

Lending & Secured Finance Guide 2021, Mexico Chapter, published by International Comparative Legal Guides (ICLG)

Private Equity Guide 2021, Mexico Chapter, published by The Legal 500

Banking Regulation Guide 2021, Mexico Chapter, published by Global Legal Insights

Banking & Finance Guide 2020, Mexico Chapter,
published by Chambers and Partners

Banking Regulation in Mexico Global Guide 2020,
Mexico Chapter, published by Thomson Reuters

Banking Regulation Guide 2020, Mexico Chapter,
published by Global Legal Insights

Corporate/M&A Guide 2020, Mexico Chapter,
published by Chambers and Partners

Private Equity Guide 2020, Mexico Chapter,
published by The Legal 500

Banking Regulation Guide 2019, Mexico Chapter,
published by Thomson Reuters

Corporate/M&A Guide 2019, Mexico Chapter,
published by Chambers and Partners

Banking & Finance Guide 2018 and 2019, Mexico
Chapter, First & Second Edition, published by
Chambers and Partners

Lending & Secured Finance Guide, Mexico Chapter
for 2019, 2018, 2017 and 2016, published by
International Comparative Legal Guides (ICLG)

Article “Making moves in Mexico”, published by ISF,
part of Global Investor Group a Euromoney
Institutional Investor publication, June 2019

Article “Creating Collateral in Mexico”, published by
Financier Worldwide Magazine, May 2016

Article “The ownership of voting rights in the case of
a pledge over stock of corporations” published by the
Magazine Abogado Corporativo in July 2015

Publication “The ownership of voting rights in the
case of a pledge over stock of corporations” (La
titularidad del derecho de voto en el caso de prenda
sobre acciones de sociedades anónimas) Authors:
José Ignacio Rivero Andere and Luis Manuel Cárdenas
Ibarra, Temas de Derecho V, published by the Escuela
Libre de Derecho, Mexico, 2012

Languages

Spanish – English - French